

Applying a Sustainability Metric To Today's Standard Economic Analyses

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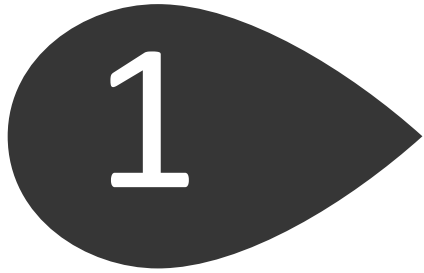
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Outline

1. Background
2. Metrics
3. Carbon Footprint Method
4. Case Study
5. Future Work
6. Conclusion
7. Questions





Background



Background

● Changing Conditions in the United States

- Economy
- Political Climate
- Resource Use Efficiencies
- Population Trends

● Challenges for Industries

- Improving Operations
- Cost Reduction
- Regulatory Compliance

● Emerging Trends: Sustainability

- New Value for Customers, Shareholders, and Other Stakeholders
- New Opportunity for Value Creation

● Industries Adapting to Trends and Building Competitive Edge

“76% of executives say engaging in sustainability contributes positively to shareholder value in the long term.” – McKinsey & Company



Background

- Water Treatment Companies are Responding to Sustainability Challenges
- Internal Improvements
 - Day-to-Day Business Practices
 - Benefits: Energy Use, etc.
- External Improvements
 - Sustainability to Drive Innovation
 - Improving Technology and Service Offerings
- Result: Water Treatment Industry and Clients Achieve Sustainability Goals



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Metrics

- *“With a sustainability vision in place...executive team[s] must marshal specialized capabilities for weighing options and quantifying benefits and risks” (Lubin 2010.)*





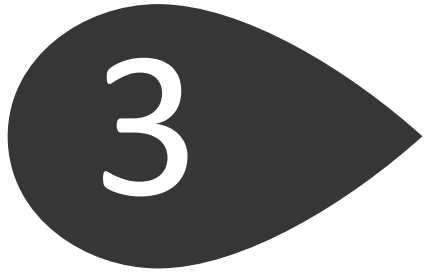
Metrics – Standard Analyses

- Metrics: Tools to Guide the Decision-Making Process for Endeavors Affecting Sustainability and Other Goals
- Benefit: Break Down Options into a Common Denominator: Economics
- Standard Metrics: Lifecycle Cost Analysis (LCA)
 - Capital Costs (e.g. Equipment Costs)
 - Installation Costs (e.g. Packing Density for Membrane Equipment)
 - Consumables (e.g. Media Replacement Costs)
 - Operational Costs (e.g. Chemical Consumption, Energy Costs)
 - Maintenance Costs (e.g. Waste Disposal, Repair Costs)
 - Typically Normalized on Yearly Basis
- Easy to Use
- Widely Accepted Across Industries
- Shortcoming: Do Not Directly Account for Environmental Impacts

Metrics – Non-Standard Analyses

- Created to Address Shortcomings of Conventional Analyses
- Not Intended to Replace Standard Methods
- Benefit: Provides a Way for Industries to Directly Evaluate Environmental Impact
- Non-Standard Metric: Carbon Footprint Analysis
 - Rooted in Current Environmental Debates
 - Quantify Carbon Dioxide Emissions Caused Directly or Indirectly by an Individual, Organization, Event or Product
 - Measured in Tons of Carbon Dioxide Equivalent
 - Indicate Entity's Contribution to Environmental Impact Over Time
- Used to Aid Businesses in Making Environmentally-Conscious Business Decisions
- Methods Developed by U.S. EPA and Other Entities



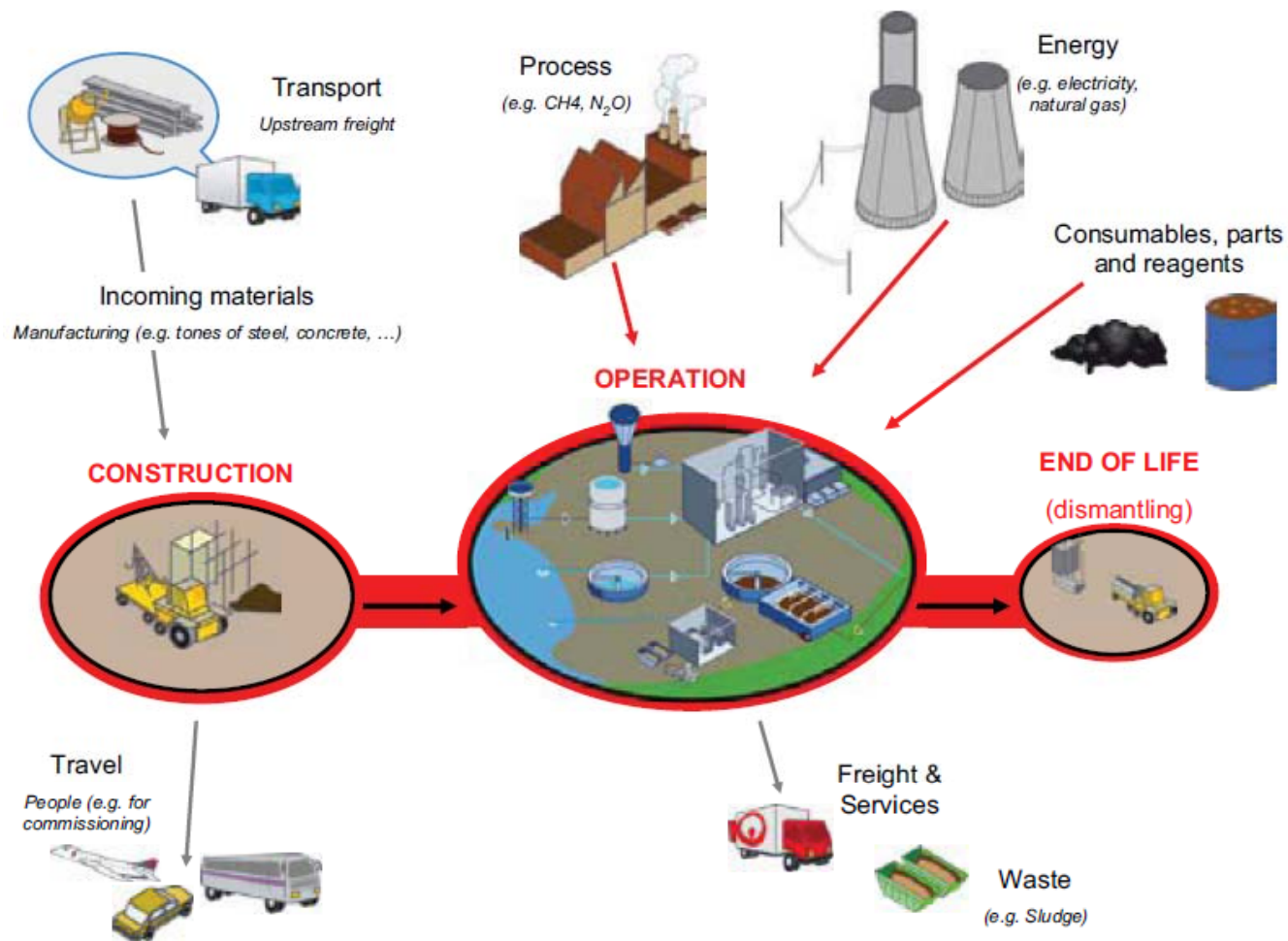


Carbon Footprint Method



Carbon Footprint Method

- Step 1: Set Boundaries
- Step 2: Define Activity Data

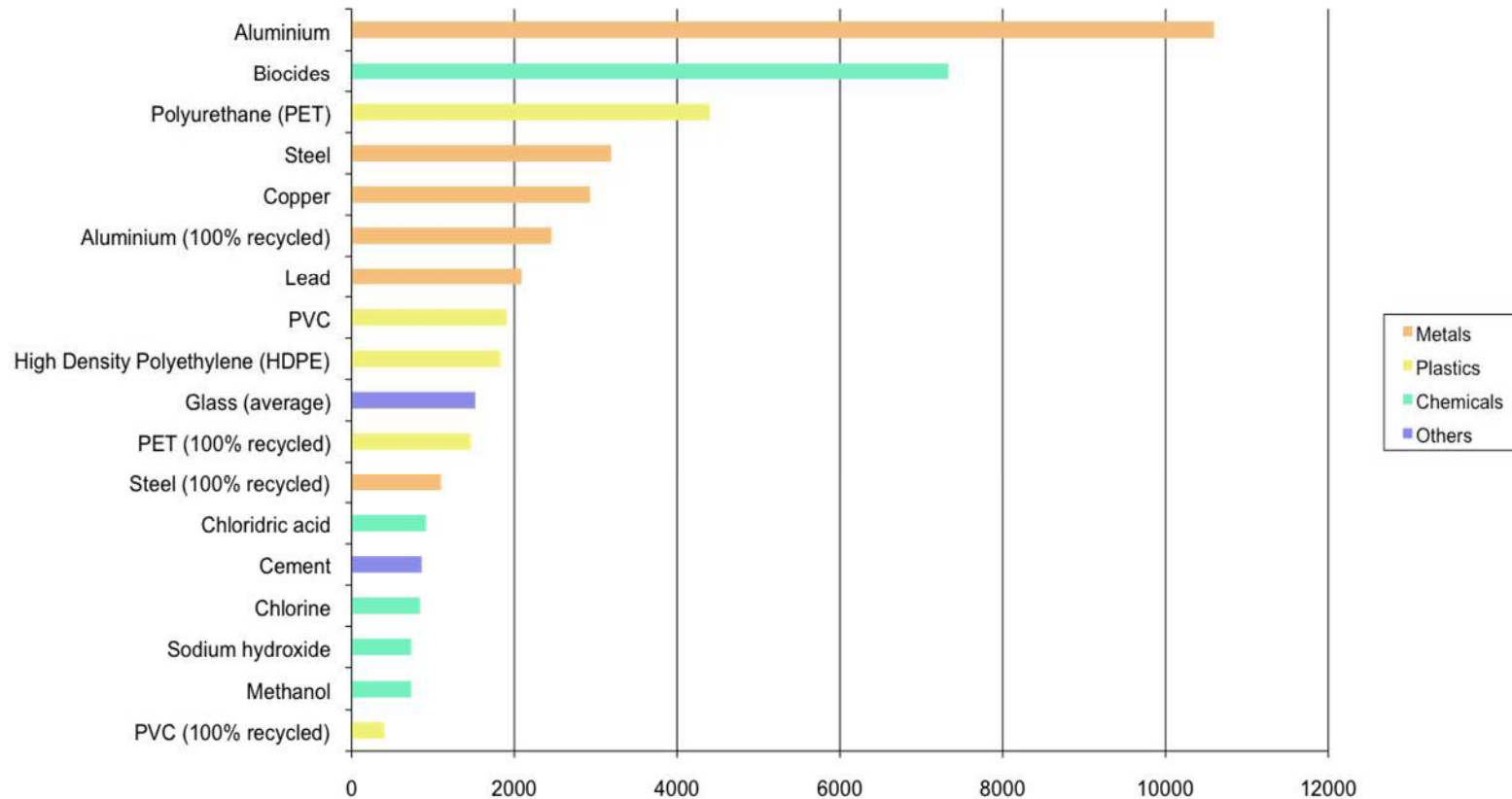


Carbon Footprint Method



Step 3: Choose Emission Factors

- *Emission Factor: representative value that attempts to relate the quantity of a pollutant released to the atmosphere with an activity associated with the release of that pollutant. (EPA 2010.)*



Carbon Footprint Method

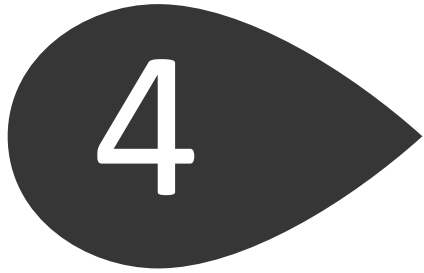


- Step 4: Calculate Carbon Footprint

$$C = \sum_{i=1}^n (A_i)(EF_i)$$

- Where:

- C = Carbon Footprint [kg CO₂ eq/year]
- A_i = Activity Data (e.g. amount of natural gas consumption to power a facility; expressed in kW/year or other relevant units)
- EF_i = Emission Factor [kg CO₂ eq/kW] (or other relevant unit)



Case Study





Case Study - Background

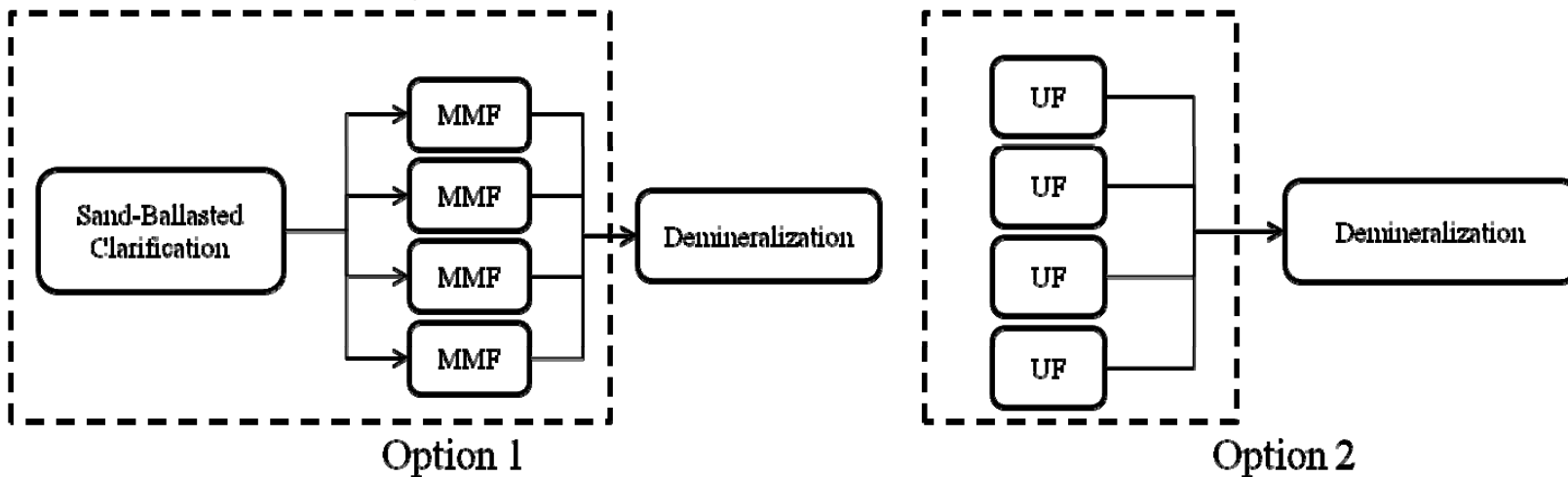
- 2010: N.A. Water Systems Performs Carbon Footprint Analysis for Client in Midwest of United States
- Application
 - Boiler Feed Make-Up System
 - Two Alternative Solutions for Demineralization Pre-Treatment Step
 - ACTIFLO® Turbo High-Rate Clarification, Sand-Ballasted Settling and Multimedia Filtration
 - Membrane Ultrafiltration
- Technical Design

Parameter	Treatment Goal
Flow Rate	600 gpm
Total Suspended Solids (TSS)	< 2 mg/L
Total Organic Carbon (TOC)	< 2 mg/L
Other	Account for Algal Blooms

Case Study - Analysis

• Step 1: Set Evaluation Boundaries

- Set Around Competing Technologies Within Overall Treatment Process
- 20 – Year Analysis



• Step 2: Define Activity Data

- Energy Consumption
- Process Factors (e.g. CH_4 , N_2O Emissions, etc.)
- Chemical Usage
- Consumables
- Travel, Freight Excluded Due to Preliminary Stage of Project Development

Case Study - Analysis

• Step 3: Choose Emission Factors

- Sources:

- U.S. EPA Database

- Intergovernmental Panel on Climate Change (IPCC) Database

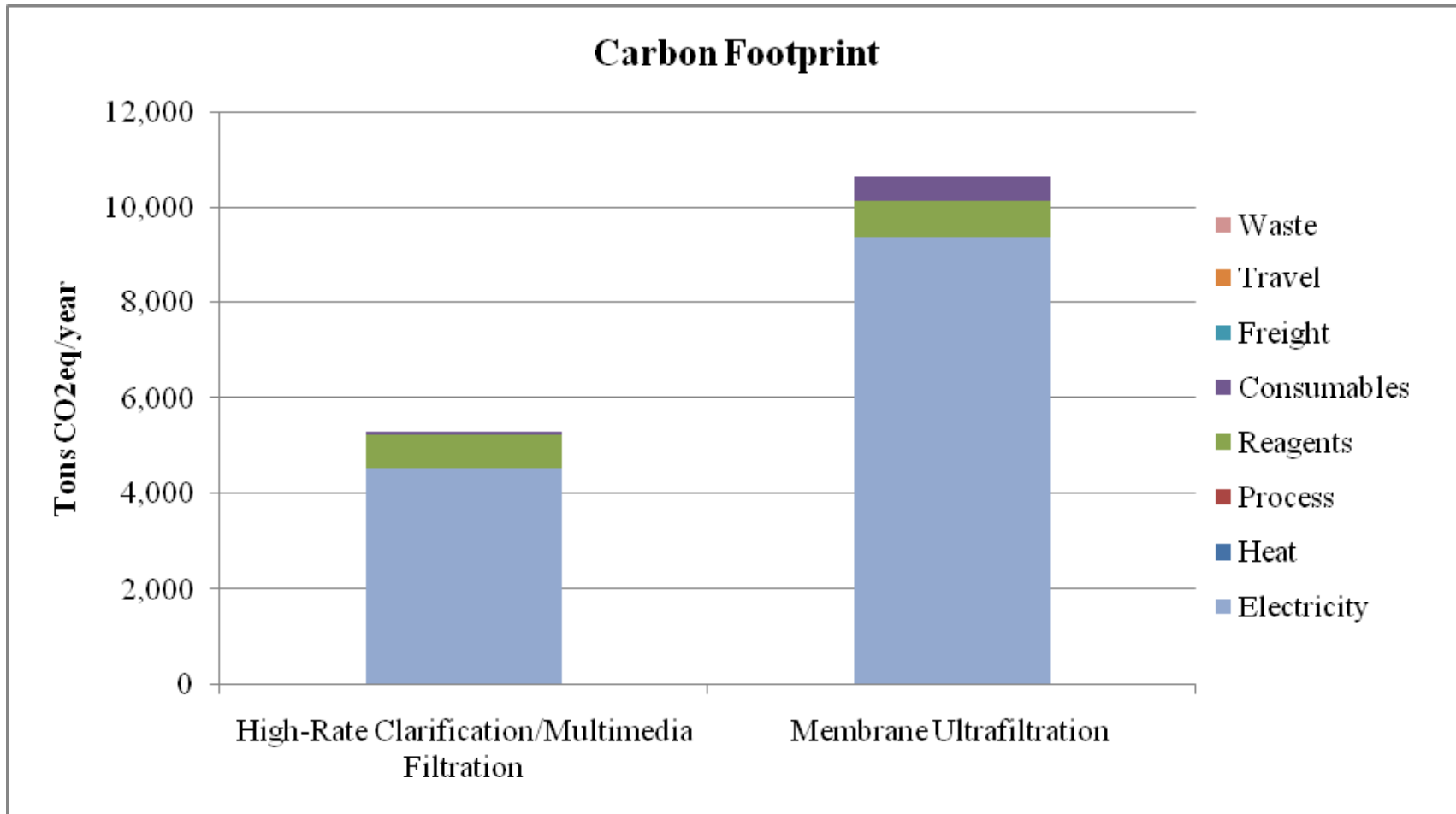
- Others With Relevance to Parameters Considered in Analysis

• Step 4: Calculate Carbon Footprint

- Apply Carbon Footprint Equation



Case Study - Results



Discussion

• Two Parties Affected Over Two Timeframes

	Industry Client	Water Treatment Supplier
Short Term	<ul style="list-style-type: none">• Utilize Carbon Footprint Analysis As-Is to Influence Purchasing Decision	<ul style="list-style-type: none">• Review Technical Design to Find Opportunities for Improvement that Will Decrease Carbon Footprint
Long Term	<ul style="list-style-type: none">• Use Environmentally-Influenced Decision as a Benchmark for Achieving Sustainability Benefits	<ul style="list-style-type: none">• Use Analysis to Drive Innovation





Future Work

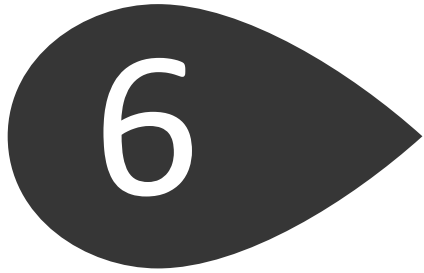


Future Work



- Continue Research to Support Inputs to Carbon Footprint Models
 - Activities
 - Emission Factors
- Water Treatment Companies to Expand Methodology
 - Materials of Construction, Other Factors Affecting Carbon Footprint Model
 - Common Approach Between Companies
- Build Experience Utilizing Carbon Footprint Analyses
- Apply Carbon Footprint Analyses to Standard LCA Models





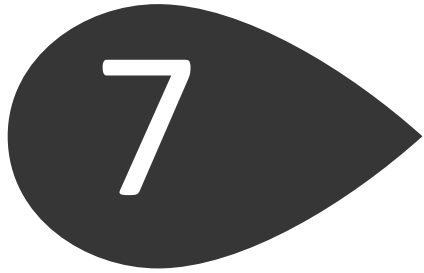
Conclusion



Conclusion

- Challenges for Industries
- Adaptation to Sustainability
 - Industries
 - Water Treatment Companies
- Metrics: Tools to Aid Decision-Making
 - Standard Metrics (e.g. LCA)
 - Carbon Footprint
- Streamlining Carbon Footprint and Combining it With LCA Analyses Will Help Aid Industries in Achieving Sustainability and Other Goals





Questions?

